

Policy & Procedure for Withholding and Banning of Business Dealings

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1.0 Introduction

- 1.1 APCPL / NTPC Ltd. deals with Agencies, who are expected to adopt ethics of highest standards and a very high degree of integrity, transparency, commitments and sincerity towards the work undertaken. It is not in the interest of APCPL / NTPC to deal with any Agency who commits deception, fraud or other misconduct of whatsoever nature in the tendering process and / or execution. APCPL / NTPC is committed for timely completion of the projects within the awarded value without compromising on quality.
- 1.2 Since suspension / banning of business dealings involves civil consequences for an Agency concerned it is incumbent that adequate opportunity of hearing is provided and the explanation, if tendered, is considered before passing any order in this regard keeping in view the facts and circumstances of the case.

2.0 Scope

- 2.1 APCPL / NTPC reserves its right to withhold or ban business dealings with any Agency, if such Agency is found to have committed misconduct or any of its action(s) fall into any such categories as laid down in this policy.
- 2.2 The procedure for (i) Withholding and (ii) Banning of Business Dealing with any Agency, has been laid down in these guidelines.
- 2.3 The provisions of this Policy supersede and will have overriding effect on all earlier guidelines, procedures & system circulars issued for the similar purpose.
- 2.4 This policy comes into force from the date of its issuance.
- 2.5 The provisions of this policy will be effective on investigations conducted or misconduct / irregularities noticed on the part of any Agency in all contracts awarded on or after the date of implementation of this policy and in the contracts under execution or contracts not yet closed, on the date of the implementation of this policy.

3.0 Definitions

In these Guidelines, unless the context otherwise requires:

- i) **Agency** shall mean Contractor / Supplier / Purchaser / Bidder / APCPL / NTPC approved Sub-Contractor of a Contractor to whom work has been awarded. It shall include, but not limited to, a public limited company or a private limited company, a firm whether registered or not, any individual, a cooperative society

or an association or a group of persons engaged in any commerce, trade industry, or constituents of an unincorporated Joint Venture Company, etc.

ii) **Competent Authority and 'Appellate Authority'** shall mean the following :-

a) For Company (entire APCPL / NTPC) wide Banning / Contracts awarded from Corporate Centre.

The CMD shall be the Competent Authority for the purpose of these guidelines. Board of Directors / Sub-committee of the Board of Directors / Group of Directors, nominated for the said purpose shall be the Appellate Authority in respect of such cases.

b) For Region wide banning / contracts awarded from Regions

The Regional ED shall be the Competent Authority for the purpose of these guidelines. The CMD shall be the Appellate Authority in respect of such cases.

c) For Contracts awarded from individual Projects / Units.

The Head of Project shall be the 'Competent Authority' for the purpose of these guidelines. The Regional Executive Director shall be the 'Appellate Authority' in respect of such cases.

iii) **'Investigating Department'**– shall mean any Department or Unit of APCPL / NTPC, investigation into the conduct of the Agency and shall include the APCPL / NTPC Vigilance Department, Central Bureau of Investigation, the State Police or any other department set up by the Central or State Government having powers to investigate.

iv) **'List of Enlisted Agencies'** – shall mean and include list of Enlisted Parties / Contractors / Suppliers / Bidders, etc.

v) **State** – includes the Government and Parliament of India and the Government and the Legislature of each of the States and all local or other authorities within the territory of India or under the control of the Government of India.

vi) **Fraud Prevention Policy** - shall mean the policy related to prevention of Fraud displayed on APCPL / NTPC tender website <http://www.ntpctender.com>.

vii) **Contractor Performance Feedback & Evaluation System** – The guidelines outlined in relevant APCPL / NTPC circular for evaluating the Contractor's performance by the Screening Committee in respect of Contracts awarded by Corporate Contracts Services.

- viii) **Completion of Facilities** – shall mean the term ‘**Completion of Facilities**’ as defined in the contract.
- ix) **Standing Committee** – shall mean the following:
- a. **For Contracts awarded from Corporate Centre**
- A committee constituted for the purpose of these guidelines & comprising members from CC&M (Convener), Finance & Engineering / Indenting department. Additional member(s) from any other department / site / Region as considered appropriate may also be co-opted on case to case basis. The level of the committee members shall be E8 & above.
- b. **For contracts awarded from Regions**
- A Committee constituted for the purpose of these guidelines & comprising HOD’s (not below E7 Level) from C&M (Convener), Finance & Indenting department. Additional member(s) from any other department / site / as considered appropriate may also be co-opted on case to case basis.
- c. **For contracts awarded from individual projects / Units**
- A Committee constituted for the purpose of these guidelines & comprising HOD’s (not below E7 Level) from C&M (Convener), Finance & Indenting department. Additional member(s) from any other department as considered appropriate may also be co-opted on case to case basis.
- x) **Suspension / Banning** – in the context of these guidelines, the words suspension & banning are interchangeable and shall have same connotation & meaning.

4.0 Withholding of business dealings

4.1 Grounds

The business dealing with the Agency may be withheld, if they are found to be in breach of the terms & conditions of the Contract, on account of the reasons attributable to them, which shall include, but not be limited to the following:

If the Agency

- Either fails to commence work on the Facilities in terms of contract or suspends the progress of Contract performance.
- Fails to achieve the ‘**Completion of Facilities**’ or execute the contract milestones within time schedule stipulated in the contract.
- Suspends / stops work on any unfounded pretext including seeking higher compensation.

- d) Fails to conduct the Guarantee test in the time limit stipulated in the contract.
- e) Diverts funds advanced to the Contractor for purpose other than the Contract.
- f) Does not deploy or withdraws the technical staff or equipment considered necessary as per the terms & conditions of contract.
- g) Fails to furnish the required documents / information as required under terms & conditions of contract.
- h) Does not fulfil the obligations as required under Contract.
- i) Violates terms & conditions of the contract.
- j) Does not Supply material / supplies materials of inferior quality with respect to Technical Specifications under the Contract.
- k) On prima-facie scrutiny, work executed found to be of poor quality beyond acceptable limits stipulated in the Technical Specifications under the contract.
- l) If a disaster / major failure / accident / collapse of a structure / system caused during erection or during defect liability period prima facie appears to be due to negligence of contractor or design deficiencies or poor quality of execution.
- m) Assigns, transfer, sublets or attempts to assign, transfer or sublet the entire Works or any portion thereof without the prior written approval of the Employer.
- n) Misbehaviour or physical manhandling by the Agency or his representative or any person acting on his behalf with any official of the company dealing with the concerned contract.
- o) If APCPL / NTPC prima-facie is of the view that the Agency is guilty of an offence involving corrupt, fraudulent practices including misrepresentation of facts as per APCPL / NTPC Fraud Prevention Policy, moral turpitude in relation to the business dealings.
- p) If the Central Vigilance Commission, Central Bureau of Investigation or any other Central Government Investigation Agency or any other Central Government Department recommends such a course in respect of a case under investigation.
- q) If the security consideration, including questions of loyalty or the Agency to the state, so warrants.
- r) The finished work either prematurely fails or fails to give the desired output / service during the defect liability period and the Agency fails to rectify it.

- s) On any ground as per which doing business dealings with the Agency is not in the public interest in the opinion of Competent Authority.
- t) If the agency fails to comply with any of the statutory laws and regulations in force, in totality, even after completion of work.

4.2 Procedure

For Site / Regional / Corporate Packages

The concerned department at Site / Region / Corporate Centre on noticing any non / under performance and/or irregularities and / or misconduct and / or unethical practice as mentioned above, shall refer the matter to Convener of the Standing Committee along with relevant details. The Standing Committee shall analyze the referred case and if considered appropriate, shall put up the proposal for issuing Notice of Default for the purpose of withholding of business dealings with the Agency for approval of the Head of Project (for Site packages) RED (for Regional packages) / CMD (for Corporate Packages).

In case the Standing Committee recommends waiver of withholding of business dealings with the Agency, the proposal along with reasons thereof shall be put up for approval of the RED (for Site packages) / CMD (for Regional packages) / CMD (for Corporate packages).

All the above proposals shall be routed through Vigilance department.

Besides the Standing Committee, Vigilance Department of each Project / Unit / Corporate Vigilance may also be competent to initiate the proposal for withholding.

4.3 Notice of Default

Once the proposal for issuance of Notice of default is approved by the Competent Authority, a 'Notice of Default' duly vetted by legal department shall be issued by the Competent Authority himself or by a person authorized for the said purpose to the Agency giving them a period of twenty eight (28) days to remedy the default.

If the Agency fails to remedy or take adequate steps to remedy the default to the satisfaction of APCPL / NTPC within the notice period mentioned above, then business dealings shall be withheld with the Agency after approval of the Competent Authority. The order of such withholding of business dealings shall be communicated to the Agency (after vetting by legal department) by the Competent Authority himself or by a person authorized for the said purpose.

4.4 Area of Operation

A decision to withhold business dealings with any Agency for Regional / Site awarded contract shall be restricted to such Regions / Sites only and for Corporate awarded contracts withholding shall be apply throughout the Company.

For Regional / Site wise withholding of any Agency, circular for such withholding shall be issued by respective Regions / Sites under intimation to RED and ED (CC&M) and also uploaded at intranet of respective Regions / Sites. However, in case of companywide withholding of any Agency, circular shall be issued by Corporate Contracts and uploaded at intranet of CC&M.

4.5 Effect of Withholding

The Agency, after issue of order of withholding of business dealings, would not be allowed to participate in any future tender enquiry and if the agency has already participated in any tender process and the price bids are not opened, his techno-commercial bid will be rejected and price bid will be returned unopened. However, where the price bids of Agency have been opened prior to order of withholding, bids of the Agency shall not be rejected.

4.6 Duration of Withholding

Duration of withholding the Agency shall be for a period of one year. Within this period, if the Agency rectifies the reason / ground on which the Agency has been withheld, to the satisfaction of the Competent Authority, then on written representation of the Agency, the Competent Authority can review and, if satisfied, may revoke the order of withholding of business dealing. Provided further that, even till completion of one year of withholding period, if the Agency does not rectify, then the Competent Authority after reviewing the situation may issue order extending the period of withholding for one more year or advise initiation of action for banning of business dealings with Agency in accordance with the procedure prescribed in Para 5.2 below.

4.7 Revocation of Orders

An order for withholding of business dealing passed for a certain specified period, including extension thereof, shall not be revoked automatically. Such withholding shall be revoked only after order in this respect is issued with the approval of Competent Authority.

5.0 Banning of business dealings

5.1 Grounds on which Banning of business dealings can be initiated

Banning of business dealings can be initiated against Agency, on following grounds:-

- a) If the Agency fails to accept the award of contract or has abandoned or repudiated the Contract.
- b) If the Contractor is found to be non-performing in execution of contract by the Screening Committee (nominated as per APCPL / NTPC established 'Contractor Performance Feedback and Evaluation System).
- c) If a disaster / major failure / accident / collapse of a structure / system is caused during erection or during defect liability period due to negligence of contractor or design deficiency or poor quality of execution.
- d) Misbehaviour or physical manhandling by the Agency or his representative or any person acting on his behalf with any official of the Company dealing with the concerned contract is established.
- e) If the Director / Owner of the Agency, proprietor or partner of the Agency, is convicted by a court of law for offences involving corrupt and fraudulent practices including moral turpitude in relation to its business dealings with the government or APCPL / NTPC or NTPC's group companies, during the last five years.
- f) If the proprietor of the Agency has been guilty of malpractices such as bribery, corruption fraud, substitution of the tenders, interpolations, etc.
- g) If the Agency continuously refuses to return / refund the dues of APCPL / NTPC or NTPC's group companies, without showing adequate reason and this is not due to any reasonable dispute which would attract proceedings in arbitration or court of Law.
- h) If the Agency employs a public servant dismissed / removed or employs a person convicted for an offence involving corruption or abetment of such offences.
- i) If business dealings with the Agency have been banned by the Ministry of Power or Government of India and the ban is still in force.
- j) If it is established that Agency has resorted to corrupt, fraudulent practices including misrepresentation of facts.
- k) If the Agency uses intimidation/threatening or brings undue outside pressure on the APCPL / NTPC or NTPC's group companies, or its official in acceptance / performance of the job under the contract.
- l) If the Agency indulges in repeated and / or deliberate use of delay tactics in complying with contractual stipulations.
- m) If the Agency is found to be involved in cartel formation during bidding.

- n) On wilful indulgence by the Agency in supplying sub-standard material with respect to Technical Specifications under the Contract irrespective of whether pre-dispatch inspection was carried out by Company (APCPL / NTPC) or not.
- o) Based on the findings of the investigation report of CBI / Police against the Agency for malafide / unlawful acts or improper conduct on his part in matters relating to the Company (APCPL / NTPC) or even otherwise.
- p) If the Agency is declared bankrupt or insolvent or its financial position has become unsound, and in the case of a limited company, it is wound up or liquidated.
- q) Established litigant nature of the Agency to derive undue benefit.
- r) Continued poor performance of the Agency.
- s) If the Agency violates the provisions of the Integrity Pact provided in the Contract.
- t) If the Agency commits fraud as defined under the Fraud Prevention Policy of APCPL / NTPC.
- u) If the Agency has assigned or transferred the contract or engaged sub-contractor(s) without the prior approval of the Competent Authority in violation of the provisions of the contract.
- v) If the Agency misuses the premises or facilities of the APCPL / NTPC forcefully occupies, tampers or damages the Company's properties including land, water resources, forests / trees, etc.
- w) If the security consideration, including questions of loyalty of the Agency to the state, so warrants.

(Note: The examples given above are only illustrative and not exhaustive. The Competent Authority may decide to ban business dealing for any good and sufficient reason).

5.2 Procedure

(a) For Site / Regional Packages where banning is proposed at Site / Regional level respectively.

The concerned department on noticing any non / under performance and / or irregularities and / or misconduct and / or unethical practice as mentioned above, shall refer the matter to Convener of the Standing Committee along with relevant details. The Standing Committee shall analyze the referred case and if considered appropriate, shall

put up the proposal for issuing Show Cause Notice for the purpose of banning of business dealings with the Agency for approval of the Competent Authority.

In case the Standing Committee recommends waiver of banning of business dealings with the Agency, the proposal along with reasons thereof shall be put up for approval of one level above the Competent Authority.

All the above proposals shall be routed through Vigilance department.

Besides the Standing Committee, Vigilance Department of each Project / Unit / Corporate Vigilance may also be competent to initiate the proposal for banning.

(b) For Site Packages where Region wide banning is proposed

For Site cases, if the gravity of the misconduct is such that it would not be in the interest of the concerned Region as a whole to deal with such an Agency, the Competent Authority of the Site may put up his recommendation to RED.

(c) For Site / Regional Packages where Companywide banning is proposed

For Site cases, if the gravity of the misconduct is very serious and it would not be in the interest of APCPL / NTPC as a whole to deal with such an Agency, the Competent Authority of the Site / Region may put up his recommendation to CMD through RED (for site cases), (ED(CC&M) and Chief Vigilance Officer (CVO), NTPC.

(d) For Corporate Packages

The concerned department on noticing any non / under performance and / or irregularities and / or misconduct and / or unethical practice as mentioned above, shall refer the matter to Convener of the Standing Committee along with relevant details. The Standing Committee shall analyze the referred case and if considered appropriate, shall put up the proposal for issuing Show Cause Notice for the purpose of banning of business dealings with the Agency for approval of the Competent Authority.

In case the Standing Committee recommends waiver of banning of business dealings with the Agency, the proposal along with reasons thereof shall be put up for approval of CMD.

All the above proposals shall be routed through Vigilance department.

Besides the Standing Committee, Corporate Vigilance and Screening Committee (under Contractor Performance Feedback and Evaluation System) may also be competent to initiate the proposal for banning.

5.3 Show Cause Notice

Once the proposal for issuance of Show Cause Notice is approved by the Competent Authority, a 'Show Cause Notice' duly vetted by legal department shall be issued by the Competent Authority himself or by a person authorized for the purpose to the delinquent Agency. The Agency shall be asked to submit the reply of Show Cause Notice within 15 days of its issuance. Further, the Agency shall be given an opportunity for Oral hearing to present its case in person, if it so desires, and the date for Oral Hearing shall be necessarily indicated in the Show Cause Notice.

In cases where investigation has been carried out by Vigilance Department or CBI etc., the show cause notice will also be vetted by Vigilance Department before issuance. Statement containing the imputation of misconduct or misbehaviour may be appended to the Show Cause Notice.

The purpose of issuing the Show Cause Notice is only that the Agencies concerned shall be given an opportunity to explain their stand before any action is taken. All that is required in such cases is that the grounds on which action is proposed to be taken shall be disclosed to the Agency inviting representation and after considering that representation, orders may be passed. Such orders require only the subjective satisfaction of the authority that passed the final orders.

If the Agency requests for inspection of any relevant documents in possession of APCPL / NTPC, necessary facility for inspection of documents may be provided.

In cases processed by Vigilance Department Oral hearing shall be conducted by a separate committee (constituted pm case to case basis) comprising members from C&M and Vigilance department Additional member(s) from any other department / site as considered appropriate may also be co-opted on case to case basis.

During the conductance of oral hearing, only the regular employees of Agency will be permitted to represent the Agency and no outsider shall be allowed to represent the Agency on its behalf.

Reply to the Show Cause Notice given by the Agency and their submissions in oral hearing, if any, will be processed by the Standing Committee for obtaining final decision of the Competent Authority in the matter. Further, reply to the Show Cause Notice given by the Agency and submissions in oral hearing, if any, with regards to Vigilance cases shall be processed by a Separate Committee which shall put up its final recommendations to the Competent Authority in the matter.

In case, no reply to Show Cause Notice is received from the Agency within stipulated time, action for processing ex-parte against the concerned Agency shall be initiated.

5.4 Speaking Order

The speaking order for banning the business dealing with the Agency shall be issued (after vetting by legal department) by the Competent Authority himself or by a person authorized for the said purpose. In cases where investigation has been carried out by Vigilance Department or CBI etc., the speaking order will also be vetted by Vigilance Department before issuance.

5.5 Communication to Agencies

The decision regarding banning of business dealings taken after the issue of a Show Cause Notice and consideration of representation, if any, in reply thereto, shall be communicated to the Agency concerned along with a reasoned order. The fact that the representation has been considered shall invariably be mentioned in the communication. Also the fact that if no reply was received to the Show Cause Notice shall invariably be indicated in the final communication to the Agency.

5.6 Period of banning

The period for which the ban would be operative may be mentioned in the order. The banning shall normally be for a period of three years. However, in cases processed under provisions of Integrity pact and Contractor Performance Feedback and Evaluation System, the banning would be operative for a period as specified therein.

In case the information / documents submitted by Agency in competing for the tender found to be false / forged then APCPL / NTPC, without prejudice to any other rights or remedies it may possess, shall recover from Agency the cost incurred in carrying out physical assessment for establishing veracity of such information / documents. In case Agency refuses to reimburse such cost to APCPL / NTPC then banning period of Agency shall be extended by another one year.

5.7 Area of Operation

For contracts awarded by Site, banning shall be restricted to such site only except where approval has been obtained for Region / Companywide banning.

For contracts awarded by Region, banning shall be restricted to such Region only except where approval has been obtained for Companywide banning.

For contracts awarded by Corporate Centre banning shall apply throughout the Company.

For Regional / Site wise banning of any Agency, circular for such banning shall be issued by respective Regions / Sites under intimation to RED and ED (CC&M). However, in case of companywide banning of any Agency, circular shall be issued by Corporate Contracts.

5.8 Effect of Banning

The Agency, after issue of the order of banning of business dealings, would not be allowed to participate in any future tender enquiry and if the Agency has already participated in tender process and the price bids are not opened, his techno-commercial bid will be rejected and price bid will be returned unopened. However, where the price bids of Agency have been opened prior to order of banning, bids of Agency shall not be rejected.

5.9 Process of reply

The Agency shall be separately advised of the decision regarding banning of business, taken in reply to their representation, if any. As regard any further representation from the Agency, business dealings with whom have been banned, the same shall be processed by the concerned C&M department in consultation with Vigilance department, wherever applicable. If any reply is considered necessary to be sent to the Agency, the same shall be sent by the concerned C&M Department.

5.10 Hosting at APCPL / NTPC website

The names of the Agencies with whom Business Dealings have been banned at Site / Region / Company level shall be hosted at NTPC website by CC&M.

5.11 Appeal against the Decision of the Competent Authority.

The Agency may file an appeal against the order of the Competent Authority banning of business dealing before Appellate Authority. Such an appeal shall be preferred within one month from the date of receipt of the order of banning of business dealing. Appellate Authority would consider the appeal and pass appropriate order which shall be communicated to the Agency as well as the Competent Authority.

5.12 Revocation of Orders

- a) The banning under 'Contractor Performance Feedback and Evaluation System' shall not be revoked automatically. Such banning shall be revoked only after re-evaluation of the performance of the Agency by the Screening Committee as detailed under the 'Contractor Performance Feedback and Evaluation System'.
- b) In all other cases, an order for banning passed for a certain specified period shall be deemed to have been automatically revoked on the expiry of that specified period and it will not be necessary to issue a specific formal orders of revocation, except

that an order of banning passed on account of doubtful loyalty or security consideration shall continue to remain in force until it is specifically revoked.

- c) An order of banning for the reasons mentioned at para 5.1 (e) above may be revoked if, in respect of the same facts, the accused has been wholly exonerated by a Court of Law.

6.0 During the banning / withholding period, if it is found at any stage that Agency has participated in tender enquiry under a different name then such Agency would immediately be debarred from the tender / contract and its Bid Security / Performance Security would be forfeited. Payment, if any, made shall also be recovered.

7.0 Further in case of banning / withholding following would also be applicable.

(i) Participation of Agency as an Associate / Collaborator of the Main Contractor

Where Stage – 1 bids have been opened prior to banning / withholding of Agency and such Agency has been proposed as Associate / Collaborator by any of the bidders, in such cases the tendering process shall not be annulled on this ground and the Agency shall be permitted to continue as Associate / Collaborator for such bidding.

However where opening of Stage – I bids (Two Stage Bidding) / Envelope – I Techno-Commercial bids (Single Stage Two Envelope Bidding) has not taken place prior to banning / withholding of Agency then in such case Agency shall not be permitted to participate as Associate / Collaborator in such bidding.

(ii) Participation of Agency as an approved Sub-Vendor of the Main Contractor

After banning / withholding order, Agency shall be allowed to participate as Sub-Vendor in the tenders for supplying / manufacturing equipment (s) / component (s), provided banning / withholding has not been done for reasons concerning the acceptance of such equipment(s) component (s) on grounds of underperformance / inferior quality / use of sub-standard material etc.

However where Stage – 1 bids (Two Stage Bidding) / Envelope – I Techno-Commercial bids (Single Stage Two Envelope Bidding) have been opened or where contracts has been awarded prior to banning / withholding order, participation of Agency in such bidding / contract as an approved Sub-Vendor shall not be affected by such order.

(iii) Procurement of spares / awarding of Contracts in operating stations

There would be no bar on procuring the spares and awarding Contracts towards Annual Maintenance (AMC) / O&M / Repair works on Agencies pertaining to the packages for which they have been banned provided the Equipment has been supplied by such Agency.

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Mandatory to fill

Name of Package FOR
INDIRA GANDHI SUPER THERMAL POWER PROJECT
BIDDING DOCUMENT NO.CS-.....
(DECLARATION ON BANNING POLICY)

Bidder's Name and Address

To IGSTPP-APCPL

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- 1) We have read the contents of the Banning Policy of APCPL / NTPC attached with this Bidding document and agree to abide by this policy. Further, in terms of requirement under Banning policy we hereby declare the following:
 - a) We have not been Banned / Blacklisted as on date of submission of bid by Ministry of Power or Government of India.
 - b) We have not employed any public servant dismissed / removed or person convicted for an offence involving corruption or abetment of such offences.
 - c) Our Director(s) / Owner(s) Proprietor / Partner(s) have not been convicted by any court of law for offences involving corrupt and fraudulent practices including moral turpitude in relation to business dealings with Government of India or APCPL / NTPC or NTPC's group companies during the last five years.
- 2) We further declare as under:

That if at any point subsequent to award of Contract, the declarations given above are found to be incorrect. APCPL / NTPC Limited shall have the full right to terminate the Contract and take any action as per applicable laws for breach of contract including forfeiture of Bid Security / Performance Bank Guarantee.

Yours faithfully,

Date : / /

Place :

(Signature)

(Printed Name)

(Designation)

(Common Seal)